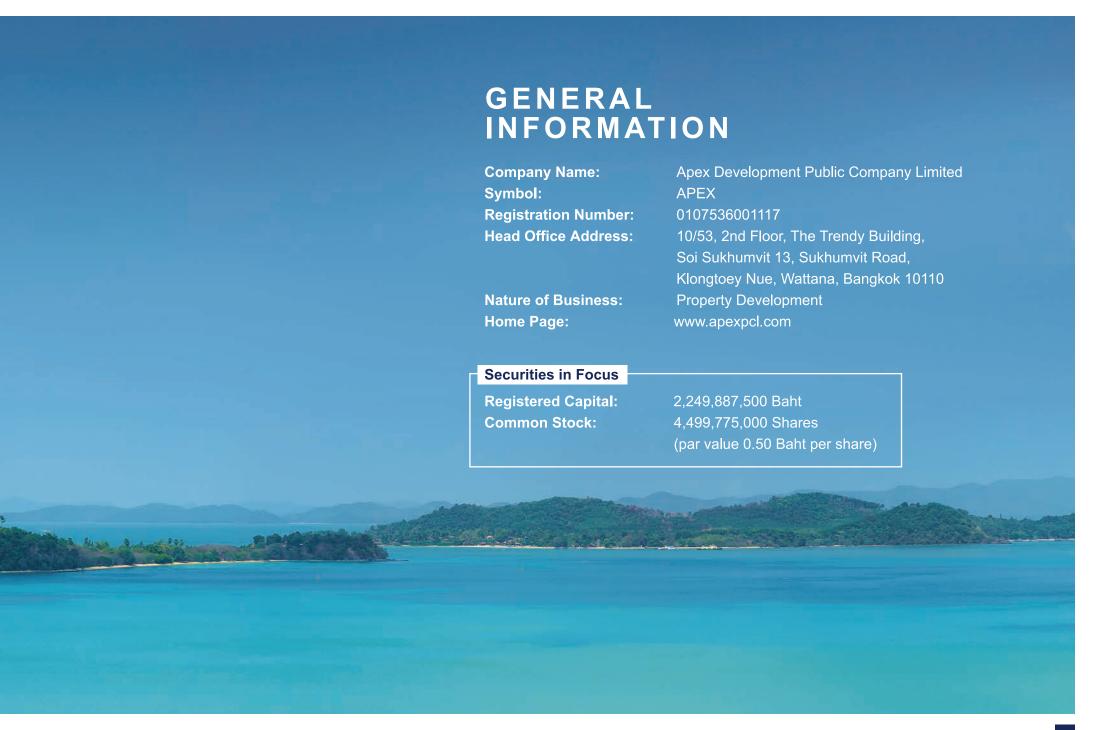




# **COMPANY PROFILE**

**APEX DEVELOPMENT PUBLIC COMPANY LIMITED** 







### ABOUT APEX

Apex Development Public Company Limited (APEX) is a property development company specializing in mixed-use development that synchronize with the bright and booming growth of Thailand's tourism industry. The company plans to develop its business in the categories of residential properties, commercial buildings, hotels, retirement and medical care resorts, and shopping complex.

The main emphasis will be placed on enhancing value of the business to achieve sustainable business growth by developing high quality projects featuring unique attributes, outstanding design and creative concepts to fulfill the needs and satisfaction of our customers.

## MESSAGE FROM CHAIRMAN

The Year 2017 have proven to be a successful year as the company's Management Team were able to bring the company's stock to resume trading in the Stock Market of Thailand in the late March. This enabled the company to expand its development of property projects in accordance to the company's business plan, which is uniquely different from other property development companies because our 5 year business plan (2017-2021) focus on property development which supports and is in line with the strong and steady growth of the Thailand 's tourism industry. The company's mix-used development such as Hotel and Residence projects are always located in prime locations that have the highest popularity with tourism to generate good revenue and profit both short-term and long-term on a continuous basis. Thus, the year 2017 is the year of expansion and searching of prime location for our projects in Pattaya, Phuket, Krabi, and Bangkok whereby the company was able to expand Hotel and Residences projects up to 6 development projects by using Branding of International Hotel Chain that is suitable and beautiful for each project location.

I am confident in the success of the operation, which will result in good reputation of the company and good stable return of investment.

Finally, on behalf of the company, I wish to thank all our buyers that have given their confidence in our company's projects, our shareholders that have invested and supported the company's operation, our directors, management, and employees that have diligently worked together to achieve good continuous performance.

Yours Truly,

( Pongphan Sampawakoop )
Chairman of the Board of Directors



Mr. Pongphan Sampawakoop
Chairman of the Board of Directors

#### **Past Experiences**

- Former President of Thailand Condominium Association
- Former Director of the National Housing Authority



**Dr. Sathit Limpongpan**Company Advisor

#### **Current Position**

 Chairman of the National Reform Steering Assembly (NRSA) Committee on Economics Reform

#### **Past Experience**

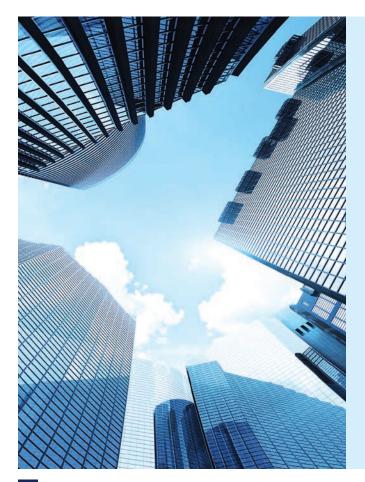
- Former Permanent Secretary, Ministry of Finance
- Former Chairman of Krung Thai Bank PCL
- Former Chairman of The Stock Exchange of Thailand

## Shareholders Structure of the Company Group

#### **Apex Development Public Company Limited**

Apex Asset Co., Ltd.
Registered Capital 1,000,000 Baht,
Company Proportion of
Shareholder 100%

Grand Bay Hotel Co., Ltd Registered Capital 5,000,000 Baht , Company Proportion of Shareholder 100%



#### Increase (decrease) of the Company's registered capital in the past 3 years

| Registered Capital | 2,249,887,500 Baht   |  |  |
|--------------------|----------------------|--|--|
| Par value          | 0.50 Baht per Share  |  |  |
| Common Stock       | 4,499,775,000 Shares |  |  |
| Paid-up Stock      | 3,999,800,000 Shares |  |  |
| Warrant            | 499,975,000 Shares   |  |  |
| Paid-up Capital    | 1,999,900,000 Baht   |  |  |

### **BUSINESS PLAN** 2018 - 2021

■ Development projects for hotels and residences in prime tourism areas of Thailand

■ Bangkok

**■ Pattaya** 

■ Phuket

■ Krabi

■ Select international 4 to 5-star hotel chains that are suitable for our project



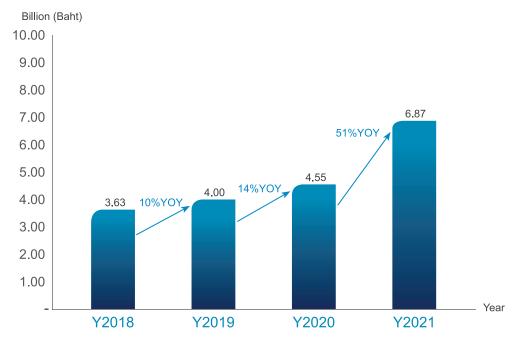








#### **Estimated Total Project Value Y2018-2021**





Estimated total 4 years
Sales value = 19.05
Billion



# ORGANIZATION CHART



### **BOARD OF DIRECTORS**

# 01. Mr. Pongphan Sampawakoop Chairman of the Board of Directors Chief Executive Officer

#### 02. Mr. Prakai Cholahan Director

- 03. Mr. Pansuagn Xumsai Na Ayudhya Director
- 04. Mr. Padoongpun Jantaro
  Director
  Chairman of the Audit Committee
- 05. Mr. Chalit Satidthong
  Director/Audit Committee
- 06. Mr. Siripong Silpakul Director/Audit Committee
- 07. Mr. Chatchawan Triamvichamkul Director/Audit Committee
- 08. Mr. Virat Lertsumpuncharoen
  Director/Audit Committee
- 09. Thunwa Rungsittimongkol Director/Audit Committee



### APEX PHILOSOPHY



With our guiding principle of "Enhancing Value", our residences encompass the key ingredients of prime location, spectacular view, high quality development, special holiday privileges, and 5-star hotel chains rental management to provide a good rental return for our investor-buyers and a good appreciation of its property value in the future.





#### **Value for Investor-Buyers**

Create value for our investor-buyers by providing the short-term and long-term return of their investments.

- Short-term return with rental management program professionally managed by the suitable international hotel chain which will generate good and steady rental-return for our buyers.
- Long-term return on their investment by enhancing appreciation of property future value due to good standard of services and upkeep for its future best resell value.





#### **Value for Shareholders**

The company endeavors to deliver the best value to our shareholders by developing property projects in prime tourism areas with high growth rate in Thailand's tourism industry. This ensures the continuing corporate revenue and profitability which will be reflected in the increased share price and generate good and steady return to pay out dividends to our shareholders.



#### **Value for Communities**

Apex strives to be a part of communities in rehabilitating and developing the surrounding environment in order to sustain the beautiful natural surrounding and co-exist with our projects. We plan to launch the Coral Reef Conservation Project to help conserve coral reefs around Andaman's coast. Our CSR projects are conducted in cooperation with Government Agencies, communities and other organizations.

## **CEO PROPERTY DEVELOPMENT PROJECTS**



• Orakarn Office



Siam Penthouse III



 Silom Shopping **Plaza** 



The Westin Grande



Baan Sathorn



Baan Prompong



• The Trendy Condominium



**Hua Hin** Blue Lagoon



 Movenpick Hotel & Residences



 Movenpick **Pool Villas** 

1979

• Siam

1983

1988

1991

2006

2015

1982

Penthouse I

1985

1990

1992

1997

Bangna

Residence

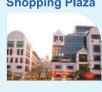
• Siam Penthouse II



• Silom Center **Building** 



 Sukhumvit **Shopping Plaza** 



• PS Tower



• Palm Hill Golf Resort & Country Club



2007

 Sheraton Resort & Spa, Hua Hin



Successful development projects since year 1979 which include a variety of high-rise condominiums, office buildings, shopping complex, hotels and resorts







PROJECTS PIPELINE
HOTELS AND RESIDENCES



# RESIDENCES & POOL VILLAS NA JOMTIEN PATTAYA









#### **Movenpick Residences & Pool Villas**

Brand : MÖVENPICK

Location : Na Jomtien, Pattaya

Area : 29.5 Rais
Hotel : 264 Keys
Residences : 196 Units
Pool Villa : 34 Villas

Completion and Opening Date: Mid 2016





RESIDENCES & POOL VILLAS NA JOMTIEN PATTAYA









#### Four Points by Sheraton Pattaya, Jomtien Beach

FOURX
POINTS
BY SHERATON

Location : Jomtien Beach, Pattaya

Area : 6.1 Rais
Hotel : 306 Keys

**Brand** 

Renovation Period: Q2/2018-Q4/2019

Project Value : Est. 2,140 Million Baht





# **Jomtien Bay Residences**



#### **Jomtien Bay Residences**

Location : Jomtien Beach, Pattaya

Area : 4 Rais

Residences: 341 Units

Construction Period: Q4/2018-Q4/2021

Project Value : Est. 2,150 Million Baht



## **Sheraton**<sup>®</sup>

PHUKET GRAND BAY THE RESIDENCES











# **Sheraton Phuket Grand Bay Resort and Residences**

Brand : **Sheraton** 

Location : Po Bay, Phuket

Area : 66 Rais

Resort : 183 Keys Residences : 107 Units

Construction Period : Q2/2018-Q4/2020

Project Value – Resort : Est. 1,740 Million Baht

Project Value – Residences : Est. 2,182 Million Baht







MARRIOTT



# Delta by Marriott Phuket Mikhao Resort and Residences

Brand : DELTA by MARRIOTT

Location : Mikhao, Phuket

Area : 14.15 Rais

Resort : 172 Keys

Residences: 87 Units

Construction Period : Q3/2018-Q3/2021

Project Value – Resort : Est. 1,692 Million Baht

Project Value – Residences : Est. 1,406 Million Baht



















#### **Club Med Krabi**

: Club Med !! Brand

: Long Beach, Krabi Location

: 101 Rais Area Resort : 300 Keys Residences: 58 Units

**Construction Period** : Q1/2019-Q3/2021

Project Value – Resort : Est. 2,250 Million Baht

Project Value - Residences : Est. 1,275 Million Baht





#### Sheraton Krabi Resort and Residences

Brand : Sheraton

Location : Krabi

Area : 82 Rais (131,200 sqm)

Resort : 240 Keys Residences : 120 Units

Construction Period : Q1/2019-Q4/2021

Project Value – Resort : Est. 1,800 Million Baht Project Value – Residences : Est. 1,910 Million Baht

